



FEDERAL BAR ASSOCIATION NORTHERN DISTRICT OF OHIO CHAPTER

Join us for

Building Your Book: An Open Discussion of Steps Young Lawyers Can Take Today to Become an Effective Law Firm Partner Tomorrow

Wednesday November 6, 2013

1.5 Hours of Ohio CLE Credit

This seminar has been approved as a CLE-accredited program by the Supreme Court of Ohio.

ABOUT THE SEMINAR

This course will provide younger attorneys with advice and strategies to begin putting in place the key building blocks necessary to develop their own books of business and ultimately achieve success as law firm partners. The course will be led by a professional career coach with a focus on the legal field, who will begin by sharing development techniques that have been successful for his clients, and then lead a dynamic moderated panel discussion with several successful younger partners from Northeast Ohio, who will share their own insight into the strategies that were most effective for them. Topics will include, but are not limited to: business development and networking skills; active learning processes through experience; how to be successful in large events; development of a model that works for you; how to manage external facing career development within a changeable environment; and what has been found to work and not work through the experience of panelists. This course is targeted towards young associates of all levels who are looking to become self-sustaining and effective partners, although attorneys in in-house and client service roles would also benefit.

ABOUT THE PANELISTS

Philip Oliss
Squire Sanders

Phil chairs the Litigation Practice Group at Squire Sanders in Cleveland. His practice is focused on complex commercial litigation, class action defense and business restructuring litigation, as well as RICO, anti-trust and securities fraud. He has argued before state, federal, bankruptcy and appellate courts, and has served as an adjunct professor of law at Case. He is active in the philanthropic community.

Eric Johnson
Walter | Haverfield

Eric is the Practice Head of both the Labor & Employment Law and Education Law Practices at Walter | Haverfield. He represents and counsels private and public sector clients in a wide range of employment-related matters. He also represents boards of education throughout Ohio on all facets of school law. He was a member of Crain's Cleveland Business Forty under 40 list, recognizing Cleveland's top young professionals.

Tracy Turoff
Taft

Tracy is a partner at Taft, concentrating in the areas of Commercial and Banking Law, Labor & Employment and Business Litigation. She has successfully represented financial institutions in a variety of litigation and transactional matters, including negotiable instruments, fair credit reporting and debt collections and commercial workouts. She is active in the local community and provides pro-bono legal counsel.

Jayne Juvan
Roetzel & Andress

Jayne is a partner at Roetzel & Andress with a practice principally focused in corporate law. She serves as counsel to public and high-growth private companies, private equity funds and venture capital funds in a variety of areas, including structuring, negotiating and closing complex commercial transactions, corporate governance issues and fiduciary duties. She was recognized as one of the "25 Under 35 Movers & Shakers" by Inside Business Magazine.

ABOUT THE SPEAKER & MODERATOR

Robert Drovdlc
Robert Gregory Partners

Bob has more than 10 years of experience with Robert Gregory Partners coaching executives and business professionals with some of the top global companies and professional services firms throughout the country. His approach to coaching professionals focuses on leveraging the current strengths of leaders while developing strategic action plans to mitigate and/or further develop leadership skills within the strategic context of their business.

DATE & LOCATION

*Building Your Book: An Open Discussion of Steps Young Lawyers Can Take Today
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Wednesday, November 6, 2013
12:00-1:30pm

Carl B. Stokes U.S. Courthouse, Auditorium
801 West Superior Avenue, Cleveland OH

Cancellations received by 5:00 p.m., three business days before the seminar will receive a full refund; less than three business days prior to the seminar will be refunded less a \$10 administrative fee; no shows will not receive a refund.

For information on FBA-NDOC membership, events and programs, please visit our website at www.fba-ndohio.org.

Phone: 877-322-6364 Email: admin@fba-ndohio.org

REGISTRATION FEES

Registration Fee includes lunch.

FBA Member \$25 Non Member \$35

To join the FBA-NDOC and attend this seminar for free please contact our administrative office at admin@fba-ndohio.org or 877-322-6364.

Enclosed is a check payable to the Federal Bar Association.

Send by **October 30, 2013 to:**

FBA, Northern District of Ohio Chapter
PO Box 14760, Cleveland, OH 44114

OR REGISTER ONLINE FOR THIS SEMINAR

WWW.FBA-NDOHIO.ORG

Name _____ Supreme Court No. _____
Firm _____ Phone _____
Address _____ E-mail _____
City/State/Zip _____ Fax _____

If you have a disability and need special accommodations, please send a written request along with your completed registration form.

**If you have any special dietary requirements, please submit them with your registration.*

CLE Committee Chair

Derek Diaz, Hahn, Loeser & Parks, LLP, Board Member, FBA-NDOC